



Nashville, TN

Position Announcement

Associate Head of School for Advancement



Lipscomb Academy invites applications for the position of Associate Head of School for Advancement. The Academy seeks an experienced and capable development leader who has a strong commitment to Christian education and has demonstrated success in fundraising working with a large and diverse community of donors. The successful candidate will be an integral member of the senior administrative leadership

team, providing direction for all fundraising, alumni engagement, parent engagement, grandparent engagement, other constituent engagement and selected special events.

ABOUT LIPSCOMB ACADEMY

Lipscomb Academy is an intentionally Christian community with a mission to equip students to love to learn, learn to love, and live to serve. The Academy remains a leader in PreK-12 education and currently enrolls over 1,200 Nashville area students. Since its establishment 127 years ago, Lipscomb Academy has provided a rigorous but joyful learning environment for the intermediate and primary grades. From its very beginnings, Lipscomb Academy benefitted from the college-level professors, equipment and resources available right on its campus. The entire school was founded “to teach the Christian religion as presented in the Bible” and “to prepare Christians for usefulness, in whatever sphere they are called upon to labor.”

Lipscomb Academy provides all the **opportunity of a university**, with the feel of a family. The mission is greater than shaping only the minds of children; the Academy guides children to discover their gifts and passions to develop as a whole person and to become an adult who can positively influence the Nashville and greater global community.

Under the current Lipscomb President, L. Randolph Lowry, who began service in 2005, Lipscomb Campus Schools became Lipscomb Academy. In the past decade, a \$10 million gift intended to completely restructure Lipscomb Academy’s lower and upper school campuses was announced, and the 25,000-square-foot McCadams Athletic Center was built adjacent to

the newly refurbished football stadium. In September 2018, Lipscomb Academy officials announced plans for a \$6.5 million investment in facility expansion at the Brewer Campus, which houses the lower school. The first phase includes 22,000 square feet of new construction and 1,500 square feet of renovated space, including classrooms, administrative offices, an additional entrance and lobby area, restrooms, and a state-of-the-art learning commons, an innovative collaborative hub that offers students technology-rich research stations, flexible furnishings, collaborative instructional spaces, inviting reading areas, access to library materials and creative maker space materials among other features. The Academy also plans to launch specific education and support services for students with special needs at Lipscomb Academy's lower school with newly dedicated learning space.

In addition to vibrant programs in the music and the arts, the Lipscomb Academy Mustang athletic program extends the borders of the classroom in a unique way to equip student athletes with experiences that shape them into young women and men who are prepared to be leaders in life and who confidently walk their journey long after they leave campus. More than 95 percent of sports-eligible students are a part of the 23 athletic teams at Lipscomb Academy. They will find a program with a rich history in being successful on the playing field, too, with 32 team state championships and more than 80 individual state champions.



Throughout its existence, the Academy has benefitted from its unique association with Lipscomb University through access to its college-level professors, equipment and resources while delivering rigorous academic opportunities and offering compelling and competitive athletic programs all wrapped in an environment grounded in spiritual formation. The University enrolls more than 4,600 students, has a 10-year growth rate from 2007-2017 of almost 70 percent and offers students an intellectually challenging academic program of study. Lipscomb University is a Christian institution, affiliated with the Churches of Christ.



MISSION

Lipscomb Academy is an intentionally Christian community with a mission to equip students to love to learn, learn to love, and live to serve.

THE LOCATION

Lipscomb Academy is located on two campuses in the Green Hills area of Nashville, Tennessee.

Green Hills is an affluent suburb south of downtown Nashville and is considered one of the most desirable places to live in the area. Residents and visitors have a wide choice for restaurants and entertainment. A major center for the music industry, especially country music, Nashville is commonly known as "Music City." Legendary country music venues include the Grand Ole Opry House, home of the famous "Grand Ole Opry" stage and radio show. The Country Music Hall of Fame and Museum and historic Ryman Auditorium are Downtown, as is the District, featuring honky-tonks with live music and the Johnny Cash Museum. In Green Hills, the Bluebird Café is home to both established and up-and-coming songwriters.



LEADERSHIP

As the only university-run secondary school in the area, Lipscomb Academy governance falls under the board of Lipscomb University and its senior leadership. Lipscomb Academy is the largest private two-year-old through 12th grade institution in Middle Tennessee. On March 5, 2020, Dr. Brad Schultz was appointed Head of School, taking office June 1, 2020.



Before joining Lipscomb Academy, Dr. Schultz was the head of school at Cross Schools in Bluffton, South Carolina. During Dr. Schultz's tenure as head of school at Cross School, a private, faith-based preschool through 8th grade school, he led the school to an enrollment increase of nearly 60 percent, managed a \$10 million facilities expansion and has prepared the school for the successful launch in fall 2019 of a new football sports program, hiring an NFL head football coach, and the start of offering high school grades..

Prior to that appointment, he served in academic and senior leadership roles for 17 years at Greater Atlanta Christian, the largest Church of Christ affiliated preK-12 school in the country.

Dr. Schultz is a Tennessee native, has a Bachelor of Science degree from Freed-Hardeman University. He also holds Master of Education and Education Specialist degrees from North Georgia College and State University, and a Doctor of Education degree from Georgia Southern University.

Dr. Schultz and his wife, Monica, have one son, Dawson.

CANDIDATE PROFILE

The ideal candidate for the Associate Head of School for Advancement position will have successful fundraising experience with cultivating, engaging, and expanding donor relationships with a wide variety of donors. Experience in institutional advancement, preferably at a non-profit independent secondary school or university. Experience working with and connecting to a large and diverse community. Demonstrated strengths in interpersonal skills and collaboration. Excellent written and verbal skills. Ability to oversee, manage and motivate people while also acting as a professional mentor to build on the skills and strengths of others.

For more information about this position and to read the full position description, please go to the following link: [Associate Head of School for Advancement](#)

NOMINATIONS AND APPLICATIONS

Nominations and applications will be accepted until the position is filled. Inquiries and nominations may be directed in confidence to: Gonser Gerber Search, c/o Gonser Gerber LLP, 1776 Legacy Circle, Suite 100, Naperville, IL 60563; search@gonsergerber.com. To apply, please submit a cover letter, résumé, and professional references and the completion of the on-line application at <https://lipscomb.peopleadmin.com/postings/8079>. References will not be contacted until later in the search process.